# Bachelor of Science in Business Administration, Management & Marking, Cochran

**Semester reporting: Spring 2021** 

**Reporting cycle: Annual Reporting Cycle** 

**Academic Program Assessment by Concentration Report Information** 

Prepared on: 9/20/2021	Prepared by: Stanley Ketchel
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In which school is this program located?	Business
Program Type:	Undergraduate
Approximately how many students are in this program at this location? Break out by concentrations.	BIGN (General Business) 93

### SLO1

7. SLO 1: What is the first Student Learning Outcome for this academic program? Student Learning Outcomes should be stated in measurable terms (i.e. students will be able to)  8. SLO 1: What instrument (assessment type) was used to measure student's ability to demonstrate mastery of this learning outcome? (i.e. exam, assignment with rubric, speech, demonstration of ability, lab assignment)  9. SLO 1: What target performance level would a student need to achieve on the assessment instrument to demonstrate mastery of this learning outcome? (i.e. 80% of all students will earn an average grade of 75% or better on)  10. SLO 1: During this assessment cycle, what percent of the students who participated in this assessment met the target performance level and demonstrated mastery of this learning outcome. Report data differentiated by program concentrations. (Example: BA Contemporary Musicianship - 84%, BA Contemporary Musicianship - 84%, BA Contemporary
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Musicianship - 84%, BA Contemporary
masicianismp 3 170, 57 Contemporary
Musicianship Classical - 77%, BA Contemporary
Musicianship Commercial - 63%)
11. SLO 1: Evidence of changes based on an General Business - N/A
analysis of the results: What changes were
implemented based on an analysis of the
students' performance on this Student Learning
Outcome?

# SLO2

12. SLO 2: What is the second Student Learning Outcome for this academic program? Student	Solve complex problems using quantitative and qualitative data.
Learning Outcomes should be stated in	quantative data.
measurable terms (i.e. students will be able	
to)	
13. SLO 2: What instrument (assessment type)	Embedded questions in Business Statistics
was used to measure student's ability to	Question on regression analysis. Question on
demonstrate mastery of this learning outcome?	hypothesis testing.
(i.e. exam, assignment with rubric, speech,	Trypothesis testing.
demonstration of ability, lab assignment)	
14. SLO 2: What target performance level would	Average grade of 70 or better on each question
a student need to achieve on the assessment	The age grade of 70 of sector of each question
instrument to demonstrate mastery of this	
learning outcome? (i.e. 80% of all students will	
earn an average grade of 75% or better on).	
15. SLO 2: During this assessment cycle, what	General Business – No Students to report on.
percent of the students who participated in this	'
assessment met the target performance level and	
demonstrated mastery of this learning outcome.	
Report data differentiated by program	
concentrations. (Example: BA Contemporary	
Musicianship - 84%, BA Contemporary	
Musicianship Classical - 77%, BA Contemporary	
Musicianship Commercial - 63%)	
16. SLO 2: Evidence of changes based on an	General Business – N/A
analysis of the results: What changes were	
implemented based on an analysis of the	
students' performance on this Student Learning	
Outcome?	

# SLO3

Analyze cases containing ethical issues, identify
possible courses of action, and discuss the
potential outcomes of those actions.
Embedded questions in Principles of
Management. Question on business ethics.
Question on strategy and considerations on
stakeholders. Question on social responsibility.
Average grade of 70 or better on each question.
<b>General Business</b> - No students to report on.
General Business – N/A

SLO4	
22. SLO 4: What is the fourth Student Learning Outcome for this academic program? Student Learning Outcomes should be stated in measurable terms (i.e. students will be able to)	Understand and apply core concepts in business effectively.
23. SLO 4: What instrument (assessment type) was used to measure student's ability to demonstrate mastery of this learning outcome? (i.e. exam, assignment with rubric, speech, demonstration of ability, lab assignment)	Score on ETS Major Field Test
24. SLO 4: What target performance level would a student need to achieve on the assessment instrument to demonstrate mastery of this learning outcome? (i.e. 80% of all students will earn an average grade of 75% or better on	Score on ETS Major Field Test is above median national score
25. SLO 4: During this assessment cycle, what percent of the students who participated in this assessment met the target performance level and demonstrated mastery of this learning outcome. Report data differentiated by program concentrations. (Example: BA Contemporary Musicianship - 84%, BA Contemporary Musicianship Classical - 77%, BA Contemporary Musicianship Commercial - 63%)	General Business: 28% (18/65)
26. SLO 4: Evidence of changes based on an analysis of the results: What changes were implemented based on an analysis of the students' performance on this Student Learning Outcome?	Topics where students performed significantly under national average (seven of them in management, eight in marketing, eight in quantitative analysis and two in legal environment) were shared with the faculty. Further, the Accounting and Finance Department has assessed and shared their shortcoming areas. For the marketing and management statistics below, green indicates areas where performance exceeded the national average by more than 3%. Yellow indicates areas where performance fell short of the national average by more than 3%. Non-highlighted areas are within =/- 3% of the national average. Red areas are where performance fell short of the national average of more than 15%, or one converted standard deviation from the total ETS score measure (see chart below).

### Sampling

27. How many students participated in the assessment of these learning outcomes, in this program, for this assessment cycle at this location? (Provide Number and by Concentration)

This was a test year for determining how to assess by concentration under a more broadly implemented School of Business Assessment. During this process, it became clear that the assessment plan set up in Jan 2019 copied the assessment for the BSBA rather than create specific learning outcomes and measures specific to students in the concentrations. The assessment plan will be revised by the faculty and School of Business to target the specific learning outcomes for specific concentrations as well as overall BSBA learning outcomes. These concentration-specific learning outcomes will assessed in the concentration courses in which students are enrolled. A new assessment plan for the concentration will be forwarded to Academic Affairs.

### **Open Box for Assessment Comments**

28. Overall Use of Assessment Results for	
Continuous Improvement and Open Text Box For	
Assessment Comments:	
29. If the COVID-19 pandemic impacted this	
assessment cycle, please provide specific details	
below.	

### Management

Percent	Percent	Percent	Percent			
Correct	Correct	Omit	Not		Content	
Institution	National <sup>(b)</sup>		Reached	Domain	Area	SubContent Area
				Managem	Strategy	Strategic
71.5	83.2	0	0	ent	and Policy	analysis
					Managem	
		_		Managem	ent	History and
42.4	48.7	0	0	ent	Principles	theory
				Managem	Internatio nal and Cross Cultural Managem	
74.3	79.3	0.7	О	ent	ent	
				Managem	Strategy	Policy
75	75.9	0	0	ent	and Policy	determination
					Organizati	
		_	_	Managem	onal	Managing
56.2	64.6	0	0	ent	Behavior	diversity
				N 4	Organizati	
67.4	63.8	0	0	Managem ent	onal Behavior	Leadership and motivation
07.4	03.8	<u> </u>	U	CIII	Managem	motivation
				Managem	ent	Group/team
55.6	57.1	0	0	ent	Principles	dynamics
	_				Managem	,
				Managem	ent	
40.1	49.6	0	1.4	ent	Principles	Functions
					Organizati	
		_		Managem	onal	
78.6	80.3	0	2.8	ent	Behavior	Communication
33.6	32.6	O	0.7	Managem ent	Internatio nal and Cross Cultural Managem ent	
					Organizati	
		_		Managem	onal	Leadership and
65	65.4	0	0.7	ent	Behavior	motivation
29.4	36.2	0	0.7	Managem ent	Managem ent Principles	Group/team dynamics
70.0	70.5	0	0.7	Managem	Strategy	Policy
76.2	70.5	0	0.7	ent	and Policy	determination
55.2	55.5	0	0.7	Managem ent	Entrepren eurship	
JJ.Z	55.5	<u> </u>	0.7	GIIL	Operation	<del></del>
					s	
				Managem	Managem	Total quality
86.7	76	0	0.7	ent	ent	management
74.1	77.3	0	0.7	Managem ent	Organizati onal Behavior	Communication
			J.,			2 3.1a. iioatioii

### Marketing

Percent	Percent	Percent	Percent			
Correct	Correct	Omit	Not			
Institution	National <sup>(b)</sup>		Reached	Domain		SubContent Area
					Serving	
75	68.9	0	О	Marketing	Selected Markets	Marketing mix
7.5	00.0	<u> </u>		Warteting	Serving	Marketing mix
					Selected	Marketing
33.3	44.7	0	0	Marketing	Markets	services
45.8	45.9	O	O	Marketing	Serving Selected Markets	Segmenting consumer and organizational markets
35.4	52.2	0	0	Marketing	Identifying attractive markets	Marketing research and information technology tools
					Identifying	Strategic
		_			attractive	marketing
50.3	53.4	0	0.7	Marketing	markets	planning
49.7	47.9	O	0.7	Marketing	International Marketing	
10.7	17.10		0.7	Marketing	Warksting	
45.5	41.3	0	0.7	Marketing	Identifying attractive markets	Consumer and organizational buyer behavior
80.3	77.4	O	1.4	Marketing	Identifying attractive markets	Scanning the marketing environment
71.3	81.6	0	0.7	Marketing	Identifying attractive markets Identifying	Marketing research and information technology tools Strategic
60.0	75.5		0.3	NA mala = 4:	attractive	marketing
69.2 37.8	75.5 54.7	0	0.7	Marketing  Marketing	Serving Selected Markets	Segmenting consumer and organizational markets
39.2	50.4	0	0.7	Marketing	International Marketing	
20.3	23.3	O	0.7	Marketing	Serving Selected Markets	Marketing services
21.7	21.5	O	0.7	Marketing	Serving Selected Markets	Marketing services
48.3	54.4	0	0.7	Marketing	Serving Selected Markets	Marketing of social causes

### **Quantitative Analysis**

Percent	Percent	Percent	Percent			
Correct	Correct	Omit	Not			
Institution	National <sup>(b)</sup>		Reached	Domain	Content Area	SubContent Area
				Quantitati ve Business	Managemen t	Linear
27.1	40.5	0.7	0	Analysis	Techniques	programming
17.4	22.3	O	O	Quantitati ve Business Analysis Quantitati	Probability and Statistics	Correlation and regression
				ve Business	Probability and	Statistical
25	28.6	0.7	О	Analysis	Statistics	concepts in QA
27.1	37.7	O	O	Quantitati ve Business Analysis	Probability and Statistics	Time series forecasting
31.9	27.2	O	0	Quantitati ve Business Analysis	Probability and Statistics	Counting rules
29.9	27.5	o	O	Quantitati ve Business Analysis	Probability and Statistics	Sampling and estimation
27.3	35.4	O	0.7	Quantitati ve Business Analysis	Probability and Statistics	Conditional/joint probabilities
39.9	36.8	o	0.7	Quantitati ve Business Analysis	Quantitative Operations and Managemen t Techniques	Linear programming
49.7	60.2	O	0.7	Quantitati ve Business Analysis	Probability and Statistics	Distributions
10.5	15	0	0.7	Quantitati ve Business Analysis	Probability and Statistics	Correlation and regression
10.5	10	3	0.7	Quantitati ve Business	Quantitative Operations	Statistical
53.1	58.2	0	0.7	Analysis	Techniques	process control
21.1	27.8	O	1.4	Quantitati ve Business Analysis	Probability and Statistics	Hypothesis testing
51.4	49.9	0	1.4	Quantitati ve Business Analysis	Probability and Statistics	Measures of central tendency and dispersion

### **Legal Environment**

Percent	Percent	Percent	Percent			
Correct	Correct	Omit	Not			
Institution	National <sup>(b)</sup>		Reached	Domain	Content Area	SubContent Area
56.2	59.1	O	O	Legal and Social Environm ent		Administrative law
59.7	54.1	O	O	Legal and Social Environm ent	Business Relationship s	Business Organizations
88.9	82.2	O	O	Legal and Social Environm ent	Business Relationship s	Contract and sales law
36.1	24.6	0.7	O	Legal and Social Environm ent	, ,	Antitrust law
41.7	32.9	0	o	Legal and Social Environm ent		Consumer
40.3	44.9	0	0	Legal and Social Environm ent Legal and		Constitution and
32.9	45.9	0	0.7	Social Environm ent	Ethical/Soci al	Social responsibility
49	50.1	O	0.7	Legal and Social Environm ent	Legal Environment	Courts and legal systems
81.1	79.7	O	0.7	Legal and Social Environm ent		
22.4	20.7	0	0.7	Legal and Social Environm ent	, ,	Antitrust law
32.9	32.2	O	0.7	Legal and Social Environm ent	Regulatory	Employment law